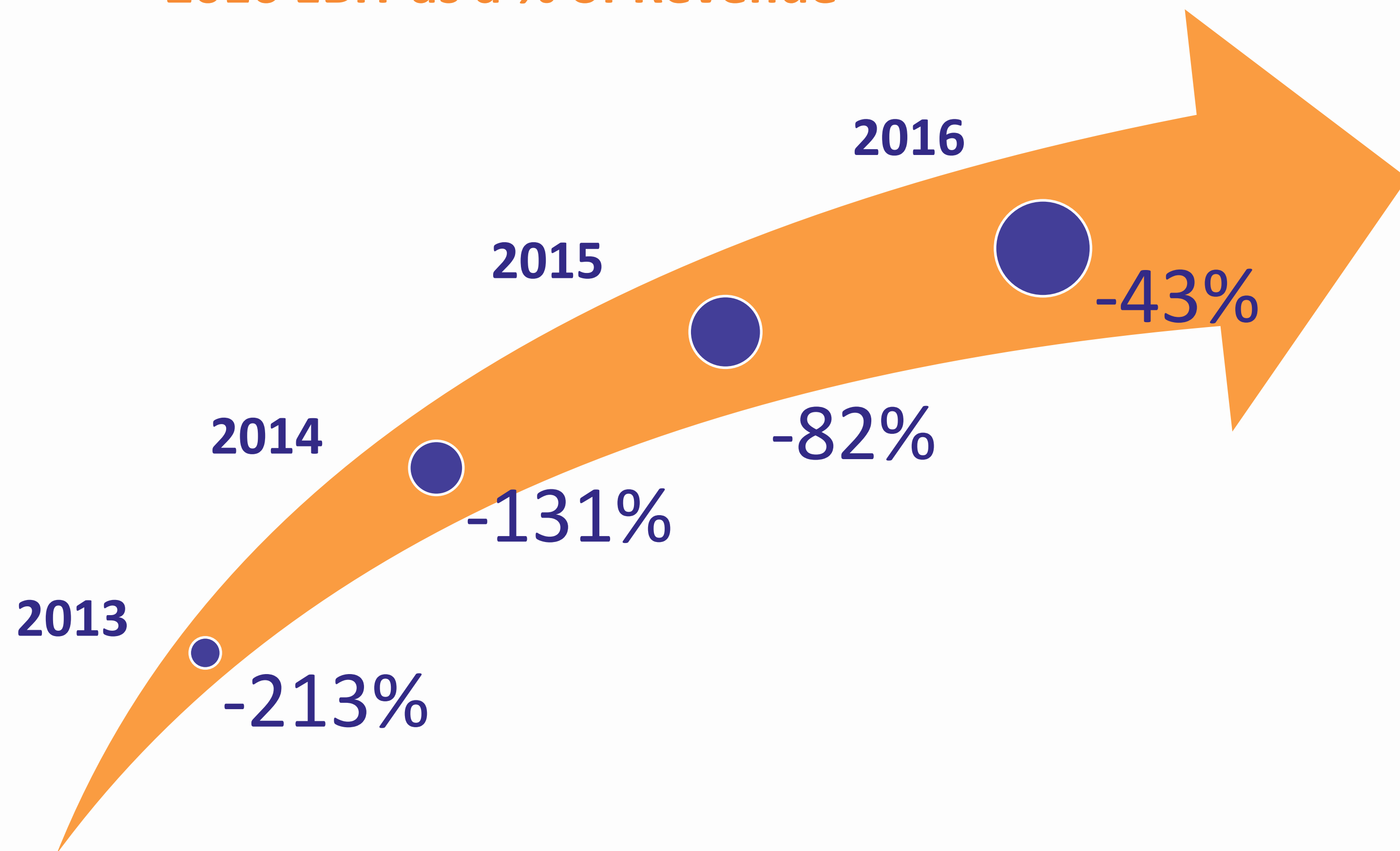


Operating Losses Consistently Reduced

2016 EBIT as a % of Revenue



- EBIT of \$(12.8) million, \$1.5 million improvement from 2015
- EBITDA \$(11.1) million, 18% or \$2.5 million improvement from 2015
- On track to achieve profitable growth