

# Unilever moves to quarterly dividends from 2010



## Changing our dividend practice

#### Attractive dividend maintained

We seek to pay an attractive, sustainable and growing dividend to shareholders.

### Simple and transparent dividend mechanics

- One dividend calendar for all listings in Amsterdam, London and New York, with four quarterly dividend payments per calendar year.
- Each quarterly dividend will be announced with the quarterly results, with payment dates in March, June, September, December respectively.
- All dividends will be determined in Euros, which is our reporting currency.
- The Euro dividend amount will be converted into equivalent Sterling and US Dollar amounts based on spot rates of exchange two days before the announcement date.

## Clear transition plan

- The Annual General Meetings in May 2009 approved the required changes to the Equalisation Agreement and Unilever NV's Articles of Association.
- Substantial notice given to all stakeholders before changes will become effective.



# Dividend practices: current vs. new

|                                   | CURRENT PRACTICE   |  | NEW*   |  |
|-----------------------------------|--|--|--|--|
|                                   | Interim dividend   | Final dividend   | Quarterly dividend   |  |
| Announced                         | With Q3 results  | With Q4 results  | With each quarter's results  |  |
| Paid                              | December (actual dates may vary by listing)  | June (actual dates vary by listing)  | March, June, September and December (same date for each listing)   |  |
| Currency for determining dividend | The stronger of the two currencies (Euro or Sterling) over the first nine months of the year**   | Euro (Unilever's reporting currency)   | Euro (Unilever's reporting currency)   |  |
| Translation to other currencies   | Translated into the other currency (Euro or Sterling) using the average exchange rate for the third quarter; translation into US Dollar using the spot rate on the day before announcement** | Translated between Euro and Sterling using an annual average exchange rate; translation into US Dollar using the spot rate on the day of the AGM | Converted into Sterling and US Dollar using the spot rates of exchange two days before the announcement date |  |
| Other                             | 35% of the total dividend of the previous accounting year  | Different ex-dividend dates<br>for NV and PLC result in<br>temporary share price<br>distortions  | Full alignment of ex-<br>dividend dates.   |  |

CURRENT DRACTICE

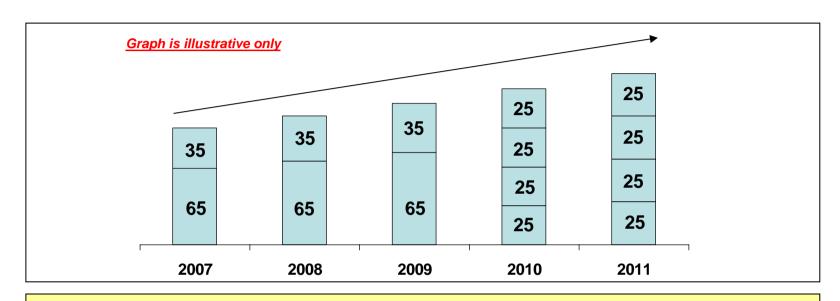
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<sup>\*</sup> Dividend practice as from 1 January 2010

<sup>\*\*</sup> The 2009 interim dividend will be determined in Euro and converted into equivalent Sterling and US Dollar amount based on spot rates on 3 November 2009.



## Clear transition plan for 2009-2010



#### **Transition**

- The new exchange rate convention will become effective immediately after the Annual General Meetings for the 2009 interim dividend.
  - The 2009 interim dividend will be determined in Euros.
  - The Euro interim dividend amount will be converted into equivalent Sterling and US Dollar amounts based on spot exchange rates on 3<sup>rd</sup> November 2009.
  - We intend to pay an amount of at least 35% of the 2008 total Euro dividend.
- The new quarterly dividend calendar will be effective as per 1<sup>st</sup> January 2010.
- In 2010, the quarterly dividends will be announced with the quarterly results and paid in March, June, September and December.
- The dividend payment in March 2010 will relate to the 2009 accounting year, with the other 3 dividend payments that year relating to the 2010 accounting year.



## Dividend calendar for 2009-2010

|                                  | <b>Announcement Date</b> | <b>Ex-Dividend Date</b> | Record Date | <b>Payment Date</b> |
|----------------------------------|--------------------------|-------------------------|-------------|---------------------|
| Calendar Year 2009               |                          |                         |             |                     |
| Final dividend – for 2008        |                          |                         |             |                     |
| - NV shares listed in Amsterdam  | 05-Feb-09                | 18-May-09               | 20-May-09   | 18-Jun-09           |
| - PLC shares listed in London    | 05-Feb-09                | 20-May-09               | 22-May-09   | 18-Jun-09           |
| - NV shares listed in New York   | 05-Feb-09                | 18-May-09               | 20-May-09   | 18-Jun-09           |
| - PLC ADR's listed in New York   | 05-Feb-09                | 20-May-09               | 22-May-09   | 18-Jun-09           |
| Interim dividend – for 2009      | 05-Nov-09                | 18-Nov-09               | 20-Nov-09   | 16-Dec-09           |
|                                  |                          |                         |             |                     |
| Calendar Year 2010               |                          |                         |             |                     |
| Quarterly dividend – for Q4 2009 | 04-Feb-10                | 10-Feb-10               | 12-Feb-10   | 17-Mar-10           |
| Quarterly dividend – for Q1 2010 | 06-May-10                | 12-May-10               | 14-May-10   | 16-Jun-10           |
| Quarterly dividend – for Q2 2010 | 05-Aug-10                | 11-Aug-10               | 13-Aug-10   | 15-Sep-10           |
| Quarterly dividend – for Q3 2010 | 04-Nov-10                | 10-Nov-10               | 12-Nov-10   | 15-Dec-10           |